



SYNERGY BASICS TRAINING PROGRAM

The essential knowledge you need in your daily distribution business.

TEACHING OBJECTIVES

To increase the sales team performance.

WHAT'S REALLY DIFFERENT?

- Efficient and innovative training methods
- Knowledge assessment and feedback
- High trainee participation
- Plant tours

CONTENTS (3 days)

The bearing market (0,25 day)

NTN and SNR brands and market actors



Bearing technology Basics (0,75 day)

Bearing type and nomenclature, including bearing units
 Bearing life
 Bearing limiting speed and precision
 Introduction to lubrication
 Environment and its impact on the bearing
 Basic technical advice
 Mastering bearing catalogues and Internet tools

NTN and SNR ranges and associated sales arguments (2 days)

Ball bearings
 Cylindrical bearings
 Tapered bearings
 Spherical bearings
 High precision bearings
 Ball & roller thrust bearings
 Self-aligning bearing units
 Split pillow blocks
 Maintenance tools (Experts & Tools)

PEOPLE CONCERNED

Internal / External sales in industrial distribution

RATE

550 € HT / person (detailed conditions, to be discussed with your NTN Europe sales contact)

LEARNING METHOD

- Projection of topics
- Educational game mats
- Anchor quiz by topic
- Video / Animation
- Demonstration of assembly / disassembly of the bearings

PARTICIPANT LEVEL REQUIRED

Practical knowledge in industrial distribution

RECEPTION CONDITIONS

For people with disabilities, please contact us

