



# **SYNERGY BASICS** TRAINING PROGRAM

The essential knowledge you need in your daily distribution business.

## **TEACHING OBJECTIVES**

To increase the sales team performance.

## WHAT'S REALLY DIFFERENT?

- Efficient and innovative training methods
- Knowledge assessment and feedback
- High trainee participation
- Plant tours

# **CONTENTS (3 days)**

#### The bearing market (0,25 day)

NTN and SNR brands and market actors



#### Bearing technology Basics (0,75 day)

Bearing type and nomenclature, including bearing units Bearing life

Bearing limiting speed and precision Introduction to lubrication

Environment and its impact on the bearing

Basic technical advice

Mastering bearing catalogues and Internet tools

### NTN and SNR ranges and associated sales arguments (2 days)

Ball bearings

Cylindrical bearings

Tapered bearings

Spherical bearings

High precision bearings

Ball & roller thrust bearings

Self-aligning bearing units

Split pillow blocks

Maintenance tools (Experts & Tools)

## PEOPLE CONCERNED

Internal / External sales in industrial distribution

#### RATE

**550 € HT / person** (detailed conditions, to be discussed with your NTN Europe sales contact)

### LEARNING METHOD

- Projection of topics
- Educational game mats
- Anchor quiz by topic
- Video / Animation

# PARTICIPANT LEVEL REQUIRED

Practical knowledge in industrial distribution

### RECEPTION CONDITIONS

For people with disabilities, please contact us

 Demonstration of assembly / disassembly of the bearings

This document is the exclusive property of NTN EUROPE. Any total or partial reproduction hereof without the prior consent of NTN EUROPE is strictly prohibited. Legal action may be brought against anyone breaching the terms of this paragraph.

NTN EUROPE shall not be held liable for any errors or omissions that may have crept into this document despite the care taken in drafting it. Due to our policy of continuous research and development, we reserve the right to make changes without notice to all or part of the products and specifications mentioned in this document.

NTN EUROPE, international copyright 2023.





