



Training program

SYNERGY Machine-Tools

Essential bearings machine-tools knowledge for effective distribution sales

Teaching objectives

To improve the technical performance of senior industrial distribution sales team in the machine tool area.

What's really different?

- Efficient and innovative training methods
- Practical workshop
- Knowledge assessment and feedback

Contents

- **Precision bearing technology (0.5 day)**

- Precision technology basics
 - Preloads
 - Causes of premature bearing failure
 - NTN-SNR machine tool range
 - Equivalentents

- **Practical workshops (0.5 day)**

- Techniques for mounting and dismounting of bearings using appropriate tools
 - Practical workshops with a machine-tool spindle

People concerned

Senior field and office-based sales staff, technical and product support expert in industrial distribution
Maintenance technicians

Participant level required

Sound basic knowledge of machinery
Already attended SYNERGY BASICS and SYNERGY PRO courses

